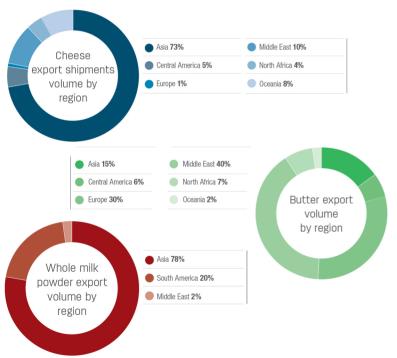
EXPORT ASSISTANCE WATCH

In 2019, CWT-assisted export sales were the milkfate equivalent of 1.4 billion pounds of U.S. dairy farmer milk.

That's equal to the average annual production

from 61,026 U.S. cows.

Product destinations



Cooperatives Working Together (CWT) provided the content on this page. CWT was designed by America's dairy farmers to benefit all U.S. dairy farmers. It is a voluntary, producer-funded program developed by National Milk Producers Federation (NMPF) to strengthen and stabilize producer prices. Participating producers contribute four cents per hundredweight of milk produced to fund the program. For membership information go to www.cwt.coop

Fourth quarter sales push CWT's 2018 exports above 131 million pounds

The Cooperatives Working Together (CWT) export assistance program and CWT member cooperatives benefited all U.S. dairy farmers in 2018 by capturing export sales totaling 131.5 million pounds of cheese, butter and whole milk powder.

Shipments of CWT-assisted exports in 2018 account for 57 percent of total American-type cheese exports, 44 percent of butter exports and 39 percent of whole milk powder exports.

CWT export assistance expanding its impact

In the fourth quarter of 2018, CWT's assistance helped member cooperatives capture 179 export sales contracts for those dairy products that most directly impact producers' milk checks. These sales raised the 2018 CWT-assisted export sales totals to 72.5 million pounds of cheddar, Gouda and Monterey Jack cheese; 17.4 million pounds of butter; and 41.6 million pounds of whole milk powder. The milkfat equivalent of 1.4 billion pounds of U.S. dairy farmer milk is headed overseas, relieving pressure on domestic dairy product markets.

CWT in 2019

CWT is a way for dairy farmers to help one another by giving support that boosts milk prices for everyone. And with the entire sector struggling with trade and economic challenges, this self-help effort is more important than ever. With dairy farmer support, CWT will continue to strengthen and stabilize dairy farmer milk prices in 2019. America's dairy farmers help themselves by investing in CWT.

Percentage of product sales assisted 2018

Sales as a percentage of total U.S. exports within each product category

Cheese	55%
	72.5 million pounds
Butter	13%
	17.4 million pounds
Whole milk powder	32%
	41.6 million pounds