

# EXPORT ASSISTANCE WATCH

All the export-assisted products that are contracted to be delivered so far in 2019 are the equivalent of 459.6 million pounds of milk (on a milkfat basis) or the average annual milk production from 19,854 U.S. dairy cows.

**19,854** 

## Q1 2019 export-assisted dairy sales hit 50.4 million pounds

Export sales continue to be a challenge for U.S. dairy farmers in 2019. Fortunately, the Cooperatives Working Together (CWT) export assistance program is helping member cooperatives compete in world markets. This benefits all dairy farmers and all dairy cooperatives.

### CWT assists the export of key dairy products

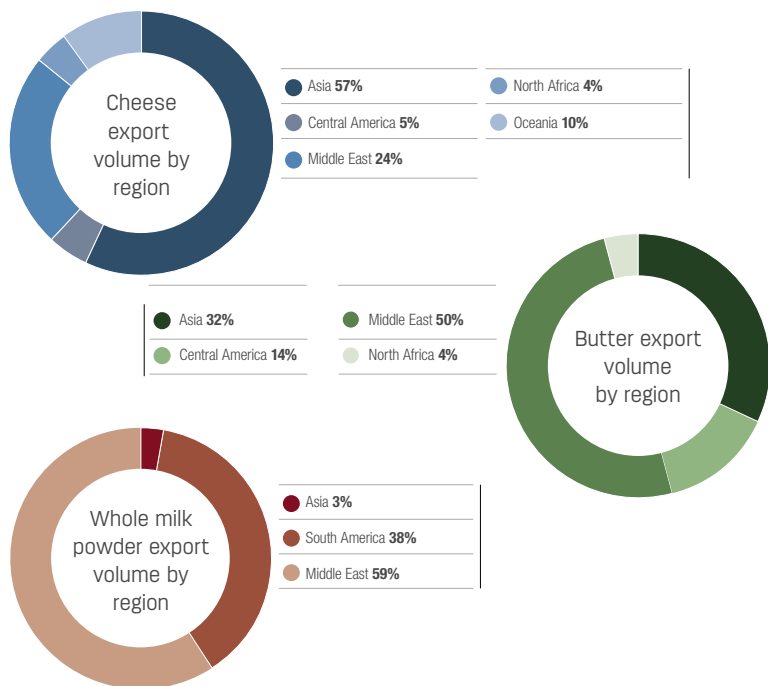
CWT export assistance focuses on the dairy products that most directly impact producers' milk checks: American-type cheeses, butter containing 82% butterfat, and whole milk powder. CWT member cooperatives submitted 260 requests for export assistance during the first three months of 2019. CWT provided assistance on 168 of these requests, resulting in contracts to sell 25.4 million pounds of Cheddar, Gouda and Monterey Jack cheese, 2.8 million pounds of butter, and 22.2 million pounds of whole milk powder. All these products are contracted to be delivered in 2019 and are the equivalent of 459.6 million pounds of milk on a milkfat basis.

CWT also announced that effective April 1, it is adding pasteurized process cheese, cream cheese and anhydrous milkfat to the dairy products eligible for export assistance.

### CWT in 2019

In 2019, steadily rising milk production around the world continues to pose a challenge for America's milk producers. However, they can help themselves by investing in CWT. For more information go to [www.cwt.coop](http://www.cwt.coop).

## Product destinations



*Cooperatives Working Together (CWT) provided the content on this page. CWT was designed by America's dairy farmers to benefit all U.S. dairy farmers. It is a voluntary, producer-funded program developed by National Milk Producers Federation (NMPF) to strengthen and stabilize producer prices. Participating producers contribute four cents per hundredweight of milk produced to fund the program. For membership information go to [www.cwt.coop](http://www.cwt.coop)*

Percentage of pounds of product sales assisted first quarter 2019

Cheese	<b>50%</b> 25.4 million pounds
Butter	<b>6%</b> 2.8 million pounds
Whole milk powder	<b>44%</b> 22.2 million pounds

Sales as a percentage of total U.S. exports within each product category

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