Value of milk per operation – 2018 State rankings

Rank	Value of milk generated per average operation*	State	Value of milk per cow	Annual change in value of milk per cow against 5-year average	Total milk production *(in millions of lbs.)*	Total number of cows *(in thousands)*	Total number of licensed dairy herds	Average herd size	Value of milk per lb. *(in cents)*
1	$8,699,250	New Mexico	$3,691	-$525	8,285	330	140	2,357	0.147
2	$7,715,900	Arizona	$3,710	-$517	4,978	208	100	2,080	0.155
3	$6,341,825	Colorado	$4,324	-$471	4,557	176	120	1,467	0.167
4	$6,018,800	Nevada	$3,762	-$498	734	32	20	1,600	0.164
5	$5,429,970	Texas	$4,045	-$296	12,852	537	400	1,343	0.169
6	$4,987,568	Florida	$3,948	-$532	2,381	120	95	1,263	0.199
7	$4,954,985	Idaho	$3,905	-$429	15,149	609	480	1,269	0.157
8	$4,776,907	California	$3,678	-$259	40,413	1,734	1,335	1,299	0.158
9	$4,760,000	Hawaii	$4,760	$194	34	2	2	1,000	0.280
10	$2,760,117	Washington	$4,085	-$405	6,736	277	410	676	0.168
11	$2,317,900	Wyoming	$3,863	-$348	142.2	6	10	600	0.163
12	$2,176,581	South Dakota	$3,867	-$425	2,705	121	215	563	0.173
13	$2,151,350	Oregon	$3,848	-$296	2,531	123	220	559	0.187
14	$2,076,900	Utah	$3,738	-$448	2,322	100	180	556	0.161
15	$2,026,157	Kansas	$3,568	-$464	3,708	159	280	568	0.153
16	$1,887,413	Georgia	$3,683	-$617	1,766	82	160	513	0.171
17	$1,505,032	Nebraska	$3,888	-$477	1,440	60	155	387	0.162
18	$1,094,758	Michigan	$3,925	-$529	11,168	424	1,520	279	0.149
19	$900,561	North Carolina	$3,684	-$419	937	44	180	244	0.173
20	$860,333	Oklahoma	$3,226	-$431	725	40	150	267	0.178
21	$842,160	South Carolina	$3,008	-$405	242	14	50	280	0.174
22	$776,089	Iowa	$3,951	-$382	5,268	220	1,120	196	0.165
23	$730,667	Montana	$3,653	-$101	274	12	60	200	0.160
24	$676,971	Indiana	$3,550	-$520	4,161	184	965	191	0.157
25	$676,350	North Dakota	$3,607	-$235	334	15	80	188	0.162
26	$663,791	Connecticut	$3,843	-$299	427	19	110	173	0.171
27	$627,781	Vermont	$3,609	-$407	2,680	127	730	174	0.171
28	$616,000	Alaska	$2,053	-$319	2.8	0.3	1	300	0.220
29	$593,592	Wisconsin	$3,960	-$361	30,579	1,274	8,500	150	0.165
30	$593,149	New York	$3,989	-$455	14,882	623	4,190	149	0.167
31	$589,280	Delaware	$3,069	-$464	91.5	4.8	25	192	0.161
32	$546,383	Minnesota	$3,594	-$304	9,868	453	2,980	152	0.165
33	$516,450	Illinois	$3,443	-$366	1,878	90	600	150	0.165
34	$506,416	Virginia	$3,447	-$494	1,635	83	565	147	0.175
35	$486,339	Maine	$3,729	-$487	618	30	230	130	0.181
36	$441,264	Tennessee	$2,982	-$295	634	37	250	148	0.174
37	$423,300	New Hampshire	$3,528	-$457	249	12	100	120	0.170
38	$412,385	Ohio	$3,503	-$424	5,532	259	2,200	118	0.164
39	$403,933	Alabama	$2,424	-$319	73	5	30	167	0.166
40	$394,342	Maryland	$3,330	-$392	925	45	380	118	0.162
41	$356,400	New Jersey	$2,970	-$464	110	6	50	120	0.162
42	$339,369	Mississippi	$2,451	-$467	129	9	65	138	0.171
43	$326,991	Kentucky	$3,210	-$241	1,009	55	540	102	0.175
44	$290,489	Louisiana	$2,377	-$294	152	11	90	122	0.172
45	$288,987	Pennsylvania	$3,452	-$502	10,665	519	6,200	84	0.168
46	$270,369	Massachusetts	$3,195	-$350	202	11	130	85	0.174
47	$251,600	Arkansas	$2,097	-$434	74	6	50	120	0.170
48	$242,720	West Virginia	$2,601	-$278	111	7	75	93	0.164
49	$219,333	Missouri	$2,431	-$441	1,194	83	920	90	0.169
50	$201,200	Rhode Island	$2,874	-$579	11.7	0.7	10	70	0.172
	$468,552	**East**	$3,632	-$448	45,536	2,130	16,505	129	0.170
	$674,625	**Midwest**	$3,793	-$395	72,303	3,083	17,335	178	0.162
	$3,501,576	**Northwest**	$3,979	-$408	31,714	1,303	1,481	880	0.164
	$5,029,152	**Southwest**	$3,745	-$313	68,021	2,883	2,147	1,343	0.159
	$945,113	**United States**	$3,768	-$384	217,575	9,399	37,468	251	0.163

Top 100 counties

Rank	State	County	Rank	State	County
1	CA	Tulare	51	WI	Dodge
2	CA	Merced	52	ID	Elmore
3	CA	Kings	53	NY	St. Lawrence
4	CA	Kern	54	ID	Canyon
5	CA	Stanislaus	55	VT	Franklin
6	ID	Gooding	56	NM	Lea
7	CO	Weld	57	MI	Ottawa
8	AZ	Maricopa	58	ID	Lincoln
9	CA	Fresno	59	OR	Morrow
10	WA	Yakima	60	VT	Addison
11	ID	Cassia	61	MI	Sanilac
12	PA	Lancaster	62	FL	Okeechobee
13	CA	San Joaquin	63	WA	Grant
14	AZ	Pinal	64	OH	Wayne
15	NM	Chaves	65	NM	Dona Ana
16	NM	Curry	66	IN	Newton
17	ID	Twin Falls	67	NY	Wyoming
18	TX	Hartley	68	NY	Jefferson
19	CA	Madera	69	WI	Calumet
20	ID	Jerome	70	TX	Bailey
21	TX	Parmer	71	WA	Franklin
22	TX	Moore	72	WI	Sheboygan
23	NM	Roosevelt	73	WI	Lafayette
24	WI	Clark	74	IN	Jasper
25	WI	Manitowoc	75	MN	Stevens
26	TX	Castro	76	MI	Missaukee
27	WI	Fond du Lac	77	NY	Onondaga
28	WI	Dane	78	TX	Comanche
29	WI	Marathon	79	KS	Gray
30	WI	Kewaunee	80	ID	Owyhee
31	TX	Erath	81	TX	Hale
32	WI	Brown	82	VA	Rockingham
33	MN	Stearns	83	MN	Winona
34	NY	Cayuga	84	OR	Tillamook
35	WI	Grant	85	NY	Lewis
36	MI	Huron	86	PA	Lebanon
37	MI	Gratiot	87	ID	Ada
38	CA	Riverside	88	WI	Chippewa
39	CA	San Bernardino	89	WI	Oconto
40	IA	Sioux	90	WI	Waupaca
41	TX	Deaf Smith	91	WI	Green
42	WI	Shawano	92	PA	Berks
43	MI	Clinton	93	IA	Dubuque
44	WA	Whatcom	94	MN	Wabasha
45	TX	Dallam	95	WI	St. Croix
46	WI	Outagamie	96	IN	Elkhart
47	CO	Morgan	97	PA	Chester
48	PA	Franklin	98	MI	Lenawee
49	KS	Hamilton	99	CA	Sonoma
50	TX	Lamb	100	PA	Cumberland

Source: *May 2018 California & Federal Milk Marketing Data, USDA*
Note: *This data represents only one month of federally marketed milk production. It may not accurately reflect a county's annual milk production and does not account for milk depooled due to price.*

Northwest **Southwest** **Midwest** **East**

Source: *February 2019 USDA Milk Production Report* and *2018 Milk Production, Disposition and Income Summary.*