

NELSON JAMESON

INC.



We're your single source food, dairy, and beverage processing plant supplier. From sanitation to maintenance, to the lab or processing line—Nelson-Jameson has what you need.

Your safe, quality food is our business.

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Redefining Distribution

While most suppliers simply deliver products, **Nelson-Jameson delivers solutions.** Through our comprehensive product offerings and expertly curated food safety programs, Nelson-Jameson can help lower your transaction costs while providing the products and services you need to produce safe, quality food.



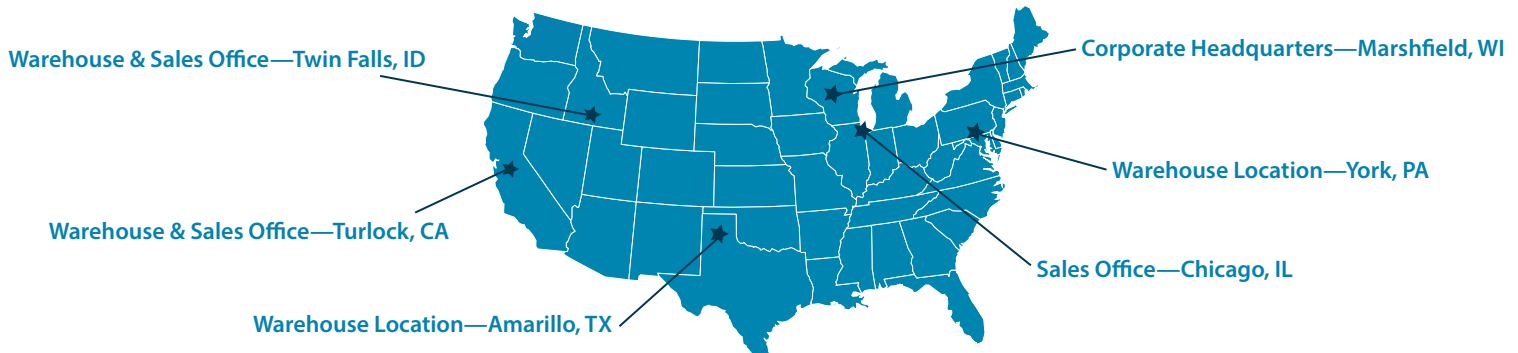
Food Industry Expertise

For over 70 years, Nelson-Jameson has been a trusted source of food and dairy processing supplies. Our commitment to service is unique; **we know that there's more to a business relationship than just the supply of products.**

That's why Nelson-Jameson strives to go beyond the service level of our competitors. Our Account Managers, Technical Sales Team, and Product Managers are passionately dedicated to ensuring the safety and quality of your finished product. This collaborative approach offers unparalleled support for all of Nelson-Jameson's Direct and Indirect product solutions.

Our Technical Sales Team consists of seasoned industry professionals with an extensive cheese and dairy plant background, which creates a unique environment of personal service. Their combined knowledge and over 230 years of experience in the food and beverage industry—117 years directly in the plant—ensures that Nelson-Jameson's food and beverage customers receive the highest standard of sales support from an expert team that understands their industry.

Our support and service doesn't stop there—our dedicated staff is available to serve you from six locations:



Nelson-Jameson has product departments organized to serve every area of your plant: Receiving/Raw Materials, Processing/Production, QC Lab/Test Kitchen, Packaging, Warehouse, Employee Lounge/Office, and Plant Exterior. Our product specialists are available to discuss **custom solutions based upon Nelson-Jameson's food safety programs**—developed specifically for food and dairy processors and inspired by FSMA, regulatory bodies, and the latest research in food safety and quality:

Color-Coded
Cleaning Equipment
Hand Hygiene
Metal Detectable
Drain Cleaning

Sanitary Hose Assemblies
Environmental Testing
Floor Care
Safety & PPE
Footwear & Surface
Sanitation



Supplier Consolidation

Nelson-Jameson sources over 50,000 products—both Direct and Indirect—specifically with the food processor in mind. By providing the widest possible range of products from a single source, we can help improve your business efficiencies. And since we represent over 850 manufacturers, we can easily reduce the number of vendors you have to work with. Nelson-Jameson is truly the food processor's “one stop shop”—**providing the convenience of one order, one shipment, and one invoice.**

Why Nelson-Jameson is the supplier of choice for small to large food processing facilities in the U.S.:

- Over 5,000,000 cubic feet of stocking capacity at our five warehouse locations.
- Superior logistics.
- Flexible delivery options.
- Low-to-no cost scheduled truck route delivery service.
- Service ethic that goes above and beyond that of other distributors.
- Preferred and exclusive distribution relationships with leading product manufacturers.

Whether you are starting a new line, undertaking a full plant expansion project or just need to meet daily requirements, we have you covered.



Procurement & Inventory Management

Nelson-Jameson understands the critical need to have the right products available when you need them. That's why we have developed **custom managed inventory and ordering solutions built for the food industry**. We will work with you to develop the program that best fits your needs by:

- Conducting inventory and product consolidation and standardization audits.
- Focusing on your entire plant's needs instead of specific product categories.
- Offering a more inclusive program that aligns with our broad product spectrum—Direct and Indirect.
- Creating a custom program that makes sense for your plant and achieves your unique goals.



Our robust E-procurement capabilities include EDI and PunchOut; as well as, integration abilities with Ariba, Oracle, and other procurement platforms. Nelson-Jameson can also offer corporate pricing, stocking agreements, standing orders, and **documented cost savings programs**.

Regulatory Compliance

Nelson-Jameson's distribution process is unique in that we can receive product at the point of manufacturing and deliver it to the point of use. This offers **the best chain of custody between ingredient manufacturers and food processors**.

We have a dedicated in-house Regulatory Affairs Administrator, and our employees are HACCP, Allergen, GDP and SQF trained. We can also provide comprehensive product documentation, including:

Product Data Sheets

Letters of Continuing Guarantee

SDS Sheets

HACCP Process Flow

3rd Party Audits

Country of Origin Statements

Nutritional Data

Allergen & GMO Statements

Kosher & Halal Certification

Certification of Liability Insurance

NSF Certificates

Certificates of Analysis

All of Nelson-Jameson's warehouse facilities are state registered as food warehouses and are FSMA, GFSI, FDA, and USDA compliant. Our Marshfield, WI and Turlock, CA facilities are SQF audited and our Amarillo, TX facility is AIB audited yearly.

VALUE of Partnering

FOOD SAFETY

Food Industry Expertise
Regulatory Compliance



COST SAVINGS

Supplier Consolidation
Procurement & Inventory Management